### 2018-2020 Title V Fee Meeting



December 9th, 2016

Blue Skies Delaware; Clean Air for Life

### Agenda

- Introduction & Overview
- Review Previous Committee Actions
- Program Reinvestment Opportunities
- Carryover Balance Discussion
- Action Items
- Director's Closing Remarks



# Committee Introductions





### CY 2015 TV Program Costs

| Salary                                        | \$2,033,375.06 |
|-----------------------------------------------|----------------|
| Travel                                        | \$9,453.95     |
| Contractual <sup>2</sup>                      | \$230,885.56   |
| Supplies                                      | \$96,114.77    |
| Capital Outlay                                | \$0.00         |
| Additional Support Services <sup>3</sup>      | \$510,762.26   |
| Small Business Ombudsman Program <sup>4</sup> | \$99,102.61    |
| Total                                         | \$2,979,694.21 |

<sup>2</sup>Items covered under the "Contractual" category include: Legal Assistance, Fleet charges (vehicle rental), building rent, utilities, vendor payments, temp services, and the upkeep of some air monitoring equipment.

<sup>3</sup>Items covered under "Additional Support Services" include: Information Technology (\$11,538.70), the Environmental Crimes Unit (\$471,394.68, based on actual workload), and OTS support (\$27,828.88).

<sup>4</sup>Items covered under the "Small Business Ombudsman Program" include the salary and expenses of 1.0 FTE.





### Title V Billing, Revenue & Expenses

|                           | 2013        | 2014        | 2015        |
|---------------------------|-------------|-------------|-------------|
| Total Billing             | \$3,901,504 | \$3,684,643 | \$3,159,139 |
| Total Title V Fee Revenue | \$4,017,274 | \$3,043,280 | \$3,145,235 |
| Total Expenses            | \$3,248,203 | \$3,088,668 | \$2,979,694 |

- Historically, TV expenses have been expended in the following categories:
  - □ Personnel (72%)
  - □ Contractual (25%)
  - □ Supplies, travel and energy (3%)



### 1

### Facilities & Staffing

| History of Facilities & Staffing |      |      |      |      |
|----------------------------------|------|------|------|------|
|                                  | 2013 | 2014 | 2015 | 2016 |
| TV Facilities                    | 57   | 57   | 52   | 53   |
| SM Facilities                    | 77   | 78   | 73   | 75   |
| Total                            | 134  | 135  | 125  | 128  |
| Staffing (FTEs)                  | 60   | 56   | 56   | 56   |





### Additional Considerations

- DAQ Salaries increased 1.5%, October 1st, 2016
  - Not factored in 2013-2015 averages
  - □ Option for 2017 CPI increase
- Approved Hiring for Two Additional Positions
  - □ Environmental Engineer VI (\$115,000)
  - □ Environmental Scientist II (\$65,000)
  - □ Total Salary Adjustment \$180,000
- Apply Historical TV Percentage @ 46.73%
  - □ TV Share = \$84,000



### 2018 – 2020 Revenue Requirements

| 2018-2020 Revenue Requirements            |                |  |
|-------------------------------------------|----------------|--|
| 2013-2015 Average Program Costs           | \$3,108,000.00 |  |
| Staffing Level Adjustment (EE VI & ES II) | \$84,000.00    |  |
| Minimum Annual Revenue Requirements       | \$3,192,000.00 |  |

**Target DAQ Revenue Requirement = \$3,200,000** 





### Comparing Current Fee Tables w/2018 Facility list

| Current Fee Tables (2015-2017)              |                |  |  |
|---------------------------------------------|----------------|--|--|
| Estimated Revenue Generated (Current Table) | \$3,258,200.00 |  |  |
| 2018-2020 Revenue Requirements              | \$3,200,000.00 |  |  |
| Difference                                  | + \$58,200.00  |  |  |



<sup>\*</sup> Includes Chemours Edgemoor Facility closure



#### 2018 – 2020 Annual Billing Projections

#### Target DAQ Revenue Requirement = \$3,200,000

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|---------------------------------|----------------|
| 2018-2020 Billing               |                |
| Calculate Initial Total Billing | \$3,200,000.00 |
| Apply Annual Rebate             | \$300,000.00   |
| Net Billing                     | \$2,900,000.00 |



### Committee Feedback?





### Reinvesting Opportunities



## Carryover Balance Discussion





- DAQ Follow-up
  - 1. ?
  - 2 ?
  - 3. ?
- Committee:
  - 1. ?
  - 2. ?
  - 3. ?







### Summary

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- Review Previous Committee Actions
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### Director's Comments



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